

UNITED WE FIGHT. UNITED WE WIN.

LIVE UNITED®

2018 REPORT TO THE COMMUNITY

2173 Overland Avenue
Billings, MT 59102
406.252.3839



www.unitedwayyellowstone.org

GIVE. ADVOCATE. VOLUNTEER. LIVE UNITED™

United
Way



United Way of
Yellowstone County

Dear Friends,

United Way of Yellowstone County fights for the education, health, and financial stability for everyone in Yellowstone County.

We believe everyone in our community should have the opportunity to succeed, even if the odds are stacked against them. That's why we unite individuals, nonprofits, businesses, and government partners to change these odds.

WHAT WE DO

We go beyond temporary fixes to create lasting change in Yellowstone County. By bringing people and organizations together around innovative solutions, we are tackling the biggest, most complex challenges facing our community and improving thousands of lives every year.

UNITED WE WIN

We are changing the odds for the children, families, and individuals in Yellowstone County. We partner with non-profit agencies/programs and coalitions that are implementing strategies directly aligned with United Way of Yellowstone County's focus areas and demonstrate impact with measurable outcomes.

Your contributions to United Way helps ensure all young children can enter school ready to succeed and read at or above grade level by the end of third grade. Thanks to you, youth are able to find pathways to opportunity, and individuals and families are able to meet their basic needs and have every opportunity to move toward economic success. All of us working as one, UNITED, we can make a difference.

WE COULD NOT DO OUR WORK WITHOUT YOU!

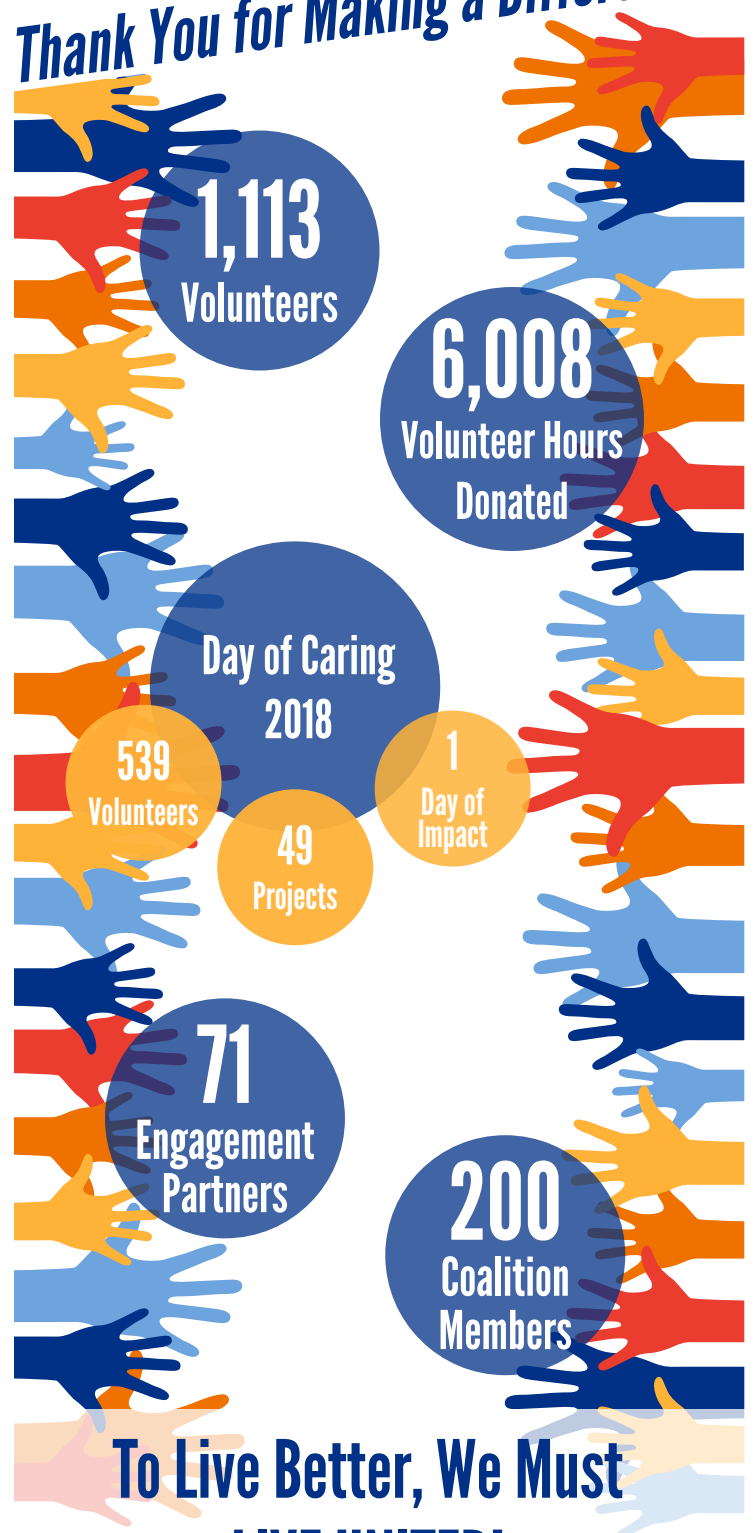
Please visit www.unitedwayyellowstone.org and learn more about how together we are making our community a better place and achieving some big wins for the people in Yellowstone County.

Sincerely,



Karla Stauffer
Board Chair

Thank You for Making a Difference!



**To Live Better, We Must
LIVE UNITED!**



UNITED WE ARE SOLVING OUR COMMUNITY'S COMPLEX ISSUES.



"The services United Way provides and all of the things they do here are vital to our community. Billings could not survive without them."

- Bill Underriner
Owner
Underriner Motors



"We are really grateful to United Way for their partnership in Reach Out and Read and are really excited to continue to provide books to our patients."

- Erin M. Allen, MD
Pediatrician
Billings Clinic



"United Way identifies complex problems that are preventing families from thriving. Then they find solutions to these problems and partner across our community to drive lasting change."

- Patrice Elliott
VP - Commercial Loan Officer
Stockman Bank



"United Way is a problem solving organization. A huge part of what they are doing today is working to solve some of the biggest problems facing Yellowstone County. I want to be a part of that change."

- Theresa Hinz
Unit Process Engineer
Phillips 66 Billings Refinery



"The way United Way uses their research and the passion they display for our students is very impressive. Their efforts are specific to our needs and at the end of the day, they get things done!"

- Greg Upham
Superintendent
Billings Public Schools

Contributions to United Way of Yellowstone County allows resources to be spent where they are most needed, to address our community's biggest issues, to improve and save lives!



Cat vs. Griz Food Drive
"Kick Hunger"



Operation Supply



The Community Baby Shower
Day of Action, June 21

YOU DID IT!

#MajorSuccess #ThankYou

YOU EMPOWERED "JACK" TO GRADUATE



Why does graduation matter?

- In 2011, we had a big problem. Almost *half* (46%) of Billings low income youth did NOT graduate from high school on time with their peers. This increases their likelihood of low wages, poverty, and dependence on assistance.
- With the help of great partners and generous donors we set a goal – to get more kids to GRADUATE!
- Fast forward to 2018: almost three quarters (73%) of low income youth graduated on time with their class!
- That translates to over \$70 million in savings to our community based on future earning power.

#FinancialIndependence. Thank you.



Meet "Jack"

An early predictor of dropout is poor school attendance. Before Jack met with a United Way Success Mentor, he had missed 15 days of school and had 6 tardies. After he started meeting with his mentor, he only missed 1 day of school and had 1 tardy. Just as importantly, he is starting to set goals for himself-- not only school goals -- but also career and life goals with the support of his mentor.

#SchoolSuccess #LetsKeepItUp #95by2025

YOU CONNECTED "JOE" TO RESOURCES IN A TIME OF NEED



Check out this TRANSFORMATION!

- It used to be so hard for people to find help, there were tons of paper directories, but nobody was talking to each other!
- With national models and the help of amazing partners, help is now easier to find than ever before.
- Everybody can now find help with 211 – simply **dial 211** or go to **Montana211.org** to get connected to available resources.
- Does it work? 6,472 searches and 1,017 calls from Yellowstone County in the past year says it does!

#TechSavesLives. Thank you.

Meet "Joe"

An overwhelming number of people who need help are not connected with a service agency. They need help at their fingertips and the ability to make an anonymous call. Joe represents one of the 740 Service Member/Veteran searches for help via 211 from Yellowstone County in the past year. After searching for Financial Assistance, Education/Employment, he is now better equipped to provide for his family.

#ShareTheSecret #211



YOU HELPED CHANGE "AMY'S" LIFE

United Way of Yellowstone County is home to LIFE CHANGING coalitions working to solve very complex problems. Over 200 individuals and 90 organizations are joining forces on EARLY CHILDHOOD, HOMELESSNESS, and SUBSTANCE ABUSE – and are getting great results!

- Homeless service providers are sharing a database, funds, and helping clients together.
- Healthcare and nonprofits are connecting over 1,200 new parents to support.
- National eyes are on us: coalition members gave a private briefing on meth to VP Mike Pence in June of 2019.

#BetterTogether Thank you.



Meet "Amy"

Amy represents one of over 500 homeless individuals served by the Coordinated Entry Team of the Homeless Coalition. She moved from homeless to housed because of this team's willingness to work together for the betterment of the citizens of our community! The dream is for no one to be homeless – to have everyone stably housed – whatever it takes! Great things happen when we LIVE UNITED!

#FulfillTheDream #CrisisStablization

UNITED WE FIGHT. UNITED WE WIN.

PARTNER GRANTS

Partner Grants are multi-year agreements designed to deepen relationships with local agencies doing transformational work in Yellowstone County. These agencies have been thoroughly vetted to ensure their sustainability and impact on the community.



Tumbleweed

In the spring of 2019 United Way of Yellowstone County launched our first round of Go Grants in support of our community.

GO GRANTS



UNITED WE ARE CHANGING LIVES.

We thank these companies, foundations and their employees for believing in us.
Companies are listed in order of financial support.

COMPANIES

\$100,000 - \$50,000

ExxonMobil
Phillips 66 Billings Refinery
First Interstate Bank & Foundation
CHS, Inc.
Scheels All Sports
Wells Fargo, N.A.

\$49,999 - \$15,000

St. Vincent Healthcare
Billings Clinic
Billings Public Schools Employees
UPS, Montana
Underriner Motors
NorthWestern Energy
RiverStone Health

\$14,999 - \$7,500

ONEOK, Inc.
U.S. Bank
Enterprise Rent-A-Car
The Children's Clinic
Costco Wholesale
Billings Federal Credit Union
Montana Dakota Utilities Co.
Anvil
BMO Transportation Finance

\$7,499 - \$5,000

Anderson Zurmuehlen & Co., P.C.
Yellowstone County Employees
Sanderson Stewart
Target Stores
Eide Bailly, LLP
Wyo-Ben, Inc.
Pepsi-Cola Bottling Co.
Burlington Northern Santa Fe

\$4,999 - \$2,500

Wal-Mart Stores
Federal Express Corp
United Way of Yellowstone County
City of Billings Employees
Genuine Parts Co/NAPA Auto Parts
RBC Wealth Management
Alternatives, Inc.
PayneWest Insurance
Streeter Brothers Insurance, Inc.
Big Sky PTA Inc.

\$2,499 - \$1,000

O'Reilly Auto Parts
Border States Electric
Illinois Tool Works (ITW)
Montana Rail Link
ConocoPhillips

\$2,499 - \$1,000 (continued)

TrueNorth Steel
Schutz Foss Architects, P.C.
Billings Mustangs
Brown Law Firm
GE Capital, Americas
Cherry Tree Inn
Dillard's
Pacific Source
Crowley Fleck, PLLP

FOUNDATIONS

The Fortin Foundation of Florida, Inc.
Montana Healthcare Foundation
OP and WE Edwards Foundation
Dennis & Phyllis Washington
Foundation
Jensen Foundation
Hoiness Family Foundation

STATE AND FEDERAL FUNDING

VA Montana Healthcare System
Rocky Mountain HIDTA
MT Dept of Health and Human
Services
Emergency Food & Shelter Program

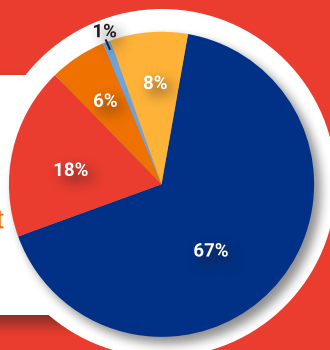
OUR MISSION To improve lives by mobilizing the caring power of the community.

Financial Activities for the Period Ending June 30, 2018.
We unite people, ideas and resources to advance the common good.

COMMUNITY INVESTMENT

REVENUE - \$1,947,926

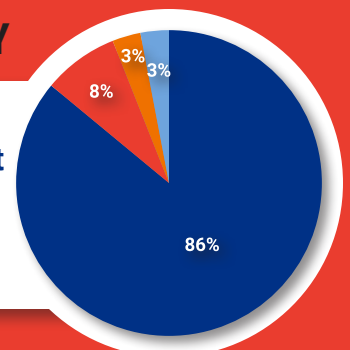
■ **67% Individuals**
■ 18% Corporations
■ 6% Foundations/Government
■ 1% Events & Other
■ 8% Investment Income



OUR INVESTMENT IN THE COMMUNITY

EXPENSES - \$1,937,700

■ **86% Community Impact**
■ 8% Resource Development
■ 3% Donor Designations
■ 3% General Management



Our annual audit and tax form 990 for United Way of Yellowstone County, Inc., for the period ending June 30, 2018, are available for your review at: www.unitedwayyellowstone.org/aboutus/financials.